



Developer (LFG/RNG)

Location: Headquartered near Pittsburgh, PA / remote optional

Job Type: Full Time

Reports To: Chief Executive Officer

Position:

Identify, lead, drive, and manage project opportunities with a focus on the Landfill Gas to RNG market. This position will partner with the broader leadership team to formulate marketing and business development forecasts, plans, and activities to increase company presence and customer base in defined markets.

In addition to modeling efforts, this individual will be expected to work with key leadership members to assist on research, forecasting and strategic planning, as well as creation of company presentations and analysis. The role will interact with disciplines across the company to gather information necessary to maintain accurate forecast assumptions and assist in financial analysis needed to evaluate the development pipeline.

Primary Responsibilities:

- Participate in key client engagement.
- Oversee the successful development, organization, strategic positioning, preparation, and issuance of winning proposals and presentations.
- Review project submittals for quality assurance, technical accuracy, competitiveness, and customer-oriented solutions.
- Exhibit comprehensive knowledge and understanding of project proposals and contractual terms.
- Coordinate and interface with project management or 3rd party contractors / vendors / operations teams to assure customer and project completeness and satisfaction.
- Perform other duties as required.

Requirements:

- Bachelor's Degree.
- Minimum 5 years proven and quantifiable success in business development / project development (Landfill gas and / or RNG experience highly preferred).
- Superior financial planning, budgeting, and organizational resource management abilities.
- Demonstrated ability to effectively manage multiple priorities and business relationships.
- Strong team player that thrives in a fast-paced environment. Must be a self-starter that can operate independently.

Compensation:

Competitive and commensurate with qualifications and experience to include base salary + bonus + incentive equity + benefit program.

724-760-7413

4000 Town Center Blvd
Suite 250
Canonsburg, PA 15317

www.visionrng.com



Project Engineer

Location: Headquartered near Pittsburgh, PA / remote optional

Job Type: Full Time

Reports To: Director of Operations

Position:

Identify, lead, drive, and manage project Engineering with a focus on the Landfill Gas to RNG market. This position will partner with the broader leadership team to support/manage the Engineering of RNG projects from concept to construction.

Primary Responsibilities:

- Perform the feasibility analysis, planning, design, permitting, construction and monitoring of RNG/LFG systems.
- Work with and potentially manage third party Engineers in project design and preparation of construction documents
- Develop Mass Balance and plant performance models, and monitors plant performance post construction.
- RNG/LFG and environmental monitoring data management, analysis, and interpretation.
- Assist in developing project scopes, objectives, and budgets and effectively communicate with and support key stakeholders including the project manager, project engineers, and other members of the project team.
- Review designs, drawings, calculations, and permit documents.
- LF odor management and mitigation plans.
- Evaluation of wellfield data, development, and implementation of wellfield tuning strategies, and GCCS system troubleshooting.
- Air permitting and compliance reporting related to RNG/LFG management systems.
- Mechanical equipment, including flares, design and modifications.
- Travel to sites during construction and startup phases, in order to monitor project status.

Requirements:

- Bachelor of Science degree is required.
- Mechanical, Electrical, Chemical or Civil depending on experience.
- 5-10 years of related project work and experience.
- Proficiency in Microsoft Office Suite
- Experience with AutoCAD/Solid works or equivalent engineering software is a plus but not required.
- A self-starter possessing strong communication, planning and organizational skills.
- Desire to work on multiple projects in parallel.
- Relocation or possible work from home opportunity.
- Requires travel to job sites and occasional out of the local area overnight stays. (25%-50% travel)
- Demonstrated ability to effectively manage multiple priorities and business relationships.
- Strong team player that thrives in a fast-paced environment. Must be a self-starter that can operate independently.

Compensation:

Competitive and commensurate with qualifications and experience to include base salary + bonus + incentive equity + benefit program.

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Contracts Specialist / In-House Counsel

Location: Headquartered near Pittsburgh, PA / remote optional

Job Type: Full Time

Reports To: Chief Executive Officer

Position:

To support our rapid growth, we seek a Contract Specialist / In-House Counsel to lead our contracts team and advise on legal matters. You will perform a range of duties including negotiating contract terms, preparing contracts, evaluating bids, researching current regulations and helping our company avoid possible legal risks and violations. Other duties will include reviewing contracts with landfill owners and landowners.

The ideal candidate should enjoy drafting and editing contracts, demonstrating excellent written skills and attention to detail. In addition to being an excellent communicator, you should also possess in-depth knowledge of procurement regulations, contract agreements, and legal terminology.

Primary Responsibilities:

- Negotiate contract agreements for products and services.
- Assess contractor performance to identify the need for amendments of existing contracts.
- Handle breach of contracts in a timely manner.
- Serve as the main liaison with outside contracting representatives.
- Develop and implement effective procurement proposals.
- Research regulations to guarantee contracts are updated and in compliance with laws.
- Coordinate with clients to guarantee terms of contracts are fulfilled in compliance with the contract terms and regulations.
- Review and advise on easements, rights of way and lease agreements.

Requirements:

- JD required.
- A minimum of 3 years' experience in a similar role.
- Excellent oral and written communication skills.
- In-depth knowledge of procurement regulations, contract documents, and legal specifications.
- Outstanding negotiation and interpersonal skills.
- Ability to resolve client complaints and concerns.

Compensation:

Competitive and commensurate with qualifications and experience to include Base Salary + bonus + Incentive Equity + benefit program.

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